



Generate Leads.
Win New Biz.

Pipeline	2
Search Menu	3
Search Results/List View	4
Business Details	5
CRM – Latest Flags & Calendar	6
CRM – Groups	7
Settings	8
OSHA & DOT Data	9
Reports – X-State	10
Reports – Carrier	11
Reports – Class	12
PipeBurst – Overview	13
PipeBurst – Loss Run Release Form	14
PipeBurst – Submissions	15
Mobile App	16



Toggle Data sets

Site Nav

Workers Comp

Pipeline

Saved

Tools

States

Subscribe

Blog

Searches

Groups

Filter:

nj capemay auto range

32 secs ago

40.ch-1.21

3 mins ago

1.JL-1.21

39 mins ago

1.JL-12.3.20

41 mins ago

39.SH-12.20-inc milage

6 days ago

39.SH-12.20

6 days ago

37.KM-11.5.20

1 week ago

37.KM-12.20

2 weeks ago

mari cons 60-90 range

2 weeks ago

const burlington range

2 weeks ago

Schedule

<

>

today

January 2021

month

week

day

Sun	Mon	Tue	Wed	Thu	Fri	Sat
27	28	29	30	31	1	2
	8a DUALAIRE 11a HY-POINT 11a TRI STAT	11a EXPRESS		9a DIAZ WHO		
3	4				8	9
	10a ARGUS S 12p CONTAIN 3p CUSTOM				CLEAR C a BERGI	
10	11				15	16
	9a ANDERSO				HY-POI ALCIDO	
17	18	19	20	21	22	23
24	25	26	27	28	29	30

Latest Flags

Sub Activity

Name Lookup:

Sort

Flags

Reset

Search

SHEPANSKIS LLC

03/18/2021 · 5 secs ago

Contacted

A CLEAR CHOICE PLUMBING & HEATING LLC

03/01/2021 · 3 mins ago

spoke to Phil. said call Friday.

Contacted

BENNER PAINTING CO LLC

01/09/2022 · 20 hours ago

Quoting

A LUGAN CONTRACTORS INC

12/31/2020 · 21 hours ago

premium doubled due to mod increase. d

Written

TRADE MECHANICAL CONTRACTOR

12/31/2020 · 21 hours ago

Written

DIAZ WHOLESALE & MANUFACTURING CO., INC. DBA DIAZ FOODS

03/01/2021 · 4 days ago

Quoting

HY-POINT DAIRY INC

02/15/2021 · 6 days ago

Quoting

ADAMS-WARNOCK INC

01/01/2021 · 6 days ago

Spoke to Melinda, loss runs are coming.

Written

CRESPAC INC

03/21/2021 · 6 days ago

call after 2

Quoting

PAULS POINTING INC

02/13/2022 · 1 week ago

Quoting

EAST COAST WAREHOUSE & FULFILLMENT INC

02/13/2022 · 1 week ago

Quoting

WILMINGTON BREW WORKS, LLC

01/25/2021 · 2 weeks ago

Quoting

State

New Jersey

County

All

Zipcode

Effective Dates

Date Range

Industry

All

Class Code

All

SIC Code

All

Experience Mod

Carrier Group

All

Current Carrier

All

PEO Provider

All

Policy Filters

All

Saved Searches & Groups

Latest Flags contains Prospects that you have flagged –
-Saved
-Contacted
-Quoting
-Written

Search Menu

Calendar contains scheduled activities –
-Follow Ups
-Appointments
-‘Call Next Year’

This is your home page while logged in to your account. Quick access to saved searches and groups, daily events and active opportunities, as well as the search menu.

Search Menu

Reset

Search

State

Georgia

County

All

Zipcode

Effective Dates

Date Range

Industry

All

Range

Class Code

All

Range

SIC Code

All

Range

Carrier Group

All

Include

Current Carrier

All

PEO Provider

All

Policy Filters

All

Include

Standard Premium

-

Employees

All

All

Company Size

All

All

Addl. Filters

All

Quick Find

Company Name

Contains

Phone

FEIN

Location –
Choose State, and toggle County (1 or more) or Zip Code Radius (1-100 miles)

Effective Dates –
Choose your WC policy xdate range

‘Industry’ is an easy way to target an entire Industry Grp

Otherwise use any combination of Class and SIC codes. You can toggle between a range or Picklist

Carrier Grp targets all carriers within the grp

Use toggle switch to include or exclude

If PEO data is available you can target by provider

Policy Filters –
Include options to target or exclude Assigned Risk and PEOs

Size Filters include:
-# of Employees
-Gross Sales
-WC Premium (as available)

Addl. Filters –
Include options to filter for **contact info** and **premium inc/dec** (as available)

Quick Find –
Look up a business by name, phone or FEIN

Name – also works as a keyword search (e.g. church)

Phone – 10 digits anyway you want to enter it

FEIN – 9 digits, no hyphens

S
A
V
E

Reset

Search

Save Your Search

Name

☐ Set dates as 03-06 to 04-05

☒ Set dates as range for 60 to 90 days out.

Save

Please Note: Not all **Carrier Grps** or **PEO Providers** listed will have results because we are unable to filter the selection list by state data set. That is why you might see ‘State Fund’ even though your state does not have one.

Use Headers to Sort

Contact Links Tray:
-Website
-Linkedin Co Page
-Phone
-Email

List Exporting

List Printing






























































































Page Bookmark

Page Scroll

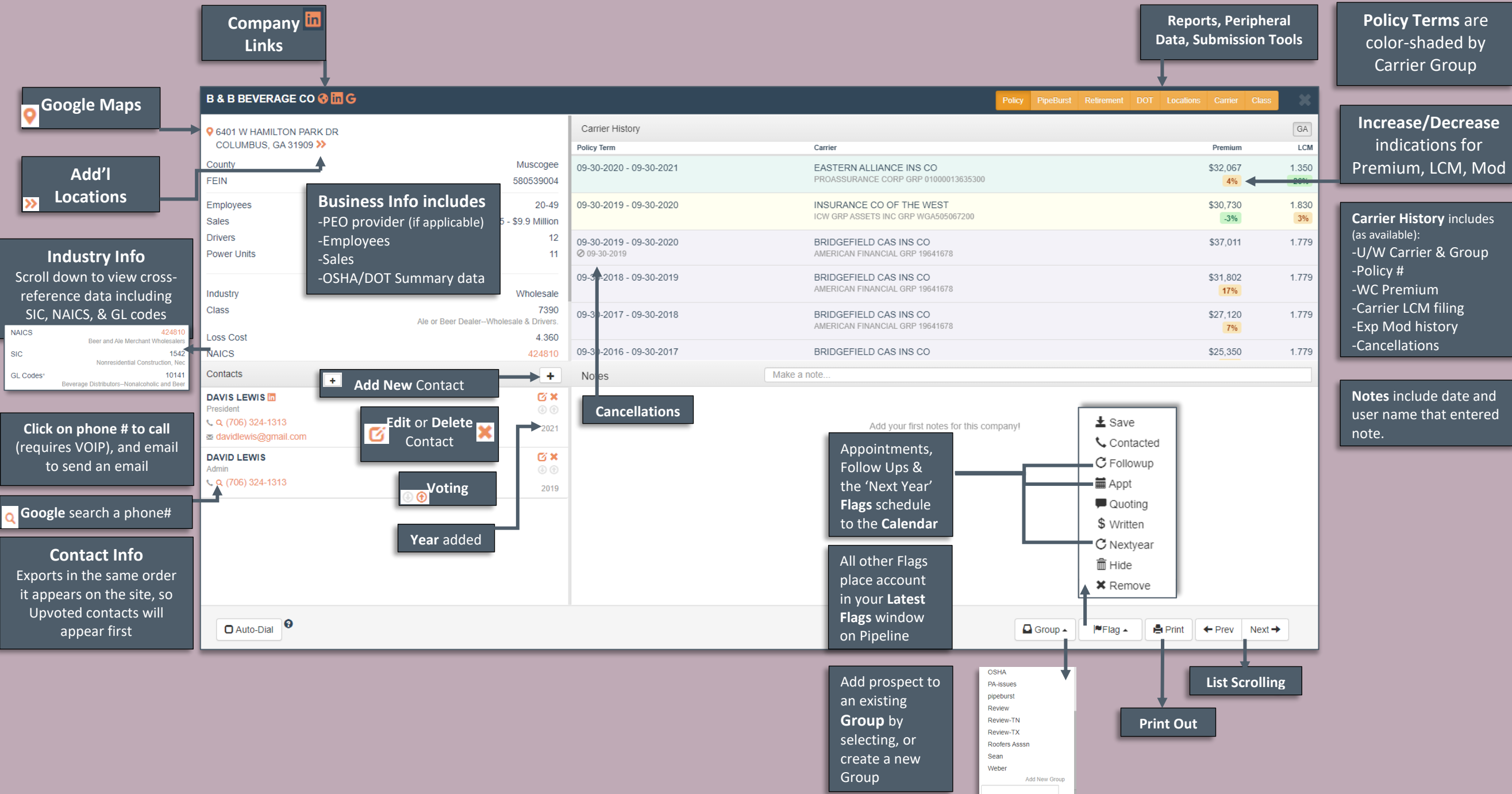
Data Icon Tray:
-OSHA
-DOT
-Benefits
-PEO
-Assigned Risk
-Multi-State Ops

Active Flags

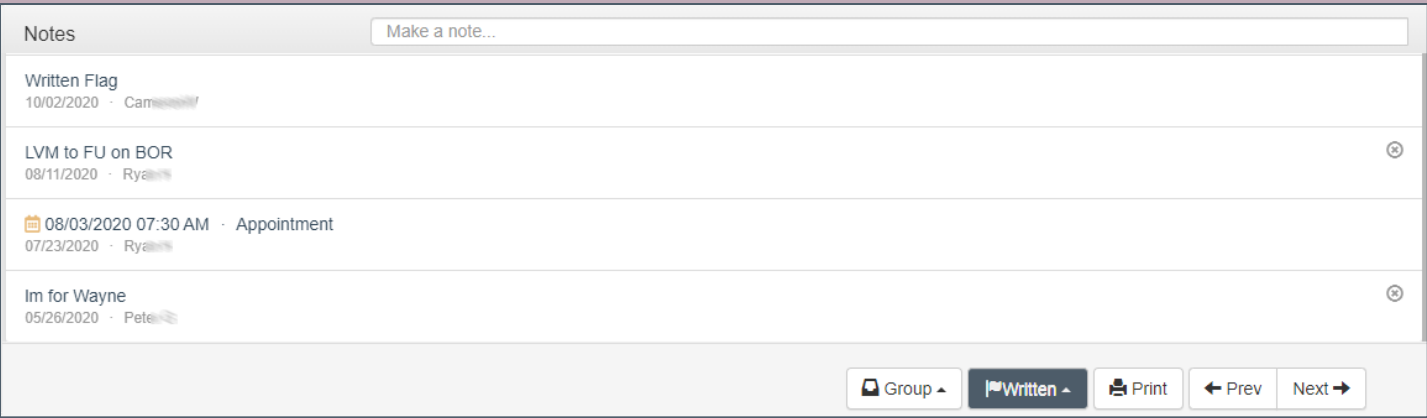
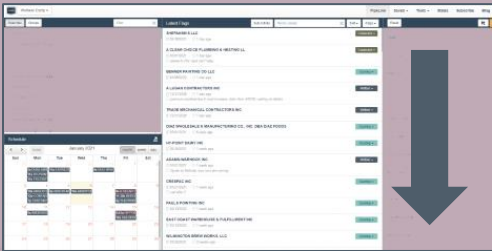
Prospects/Page

1-25 Of 201 Results				
Name ▾	Address ▾	Class ▾	Exp. Date ▾	
A & R IRONWORKS LLC <div></div>	3350 MONTREAL STA TUCKER, GA 30084	3040 Iron or Steel--Fabrication--Iron...	08-01-2021	<div>Flag ▾</div> <div></div>
A PLUS INC <div></div>	151 DEKALB INDUSTRIAL WA DECATUR, GA 30030	5479 Insulation Work NOC & Drivers	07-01-2021	<div>Flag ▾</div> <div></div>
A WHITE MEADOWS CO INC <div></div>	PO BOX 238 SHARPSBURG, GA 30277	0106 Tree Pruning, Spraying, Repairin...	08-25-2021	<div>Flag ▾</div> <div></div>
A-1 BRANTLEY WASTE MANAGEMENT LLC <div></div>	2251 TOLEDO DR ALBANY, GA 31705	6229 Irrigation or Drainage System Co...	08-01-2021	<div>Flag ▾</div> <div></div>
A-1 GLASS INC <div></div>	286 MILLARD FARMER IND B NEWMAN, GA 30263	5462 Glazier--Away From Shop & Drivers	07-16-2021	<div>Flag ▾</div> <div></div>
AC ACCELERATED INC <div></div>	5895 AZALEA RIDGE DR DOUGLASVILLE, GA 30135	3724 Door--Installation--Overhead & D...	07-01-2021	<div>Followup ▾</div> <div></div>
ACCURATE STEEL RULE CUTTING DIE INC <div></div>	6994 ROGERS LAKE RD LITHONIA, GA 30058	3544 Special Dies, Tools, Jigs, and F...	07-01-2021	<div>Flag ▾</div> <div></div>
ADAMSON CONSTRUCTION SERVICES INC <div></div>	PO BOX 646 DAWSONVILLE, GA 30534	5437 Carpentry--Installation of Cabin...	08-05-2021	<div>Flag ▾</div> <div></div>
ADVANCED METAL COMPONENTS INC <div></div>	PO BOX 1327 SWAINSBORO, GA 30401	3076 Soda Water Fountain or Apparatus...	07-01-2021	<div>Flag ▾</div> <div></div>
AIR HEAT MECHANICAL CONTRACTORS LLC <div></div>	PO BOX 1458 TUCKER, GA 30085	5537 Heating, Ventilation, Air-Conditi...	07-15-2021	<div>Flag ▾</div> <div></div>
<div><div>Export</div><div>Call Sheets ▴</div><div>Bookmark</div></div>				<div>25 Listing ▾</div>

Business Details



CRM – Latest Flags & Calendar



Notes & Flags are visible to all users under the same Master Account, which prevents overlap in Sales, and allows for a Team approach.

FLAGS

Save

Contacted

Quoting

Written

Hide

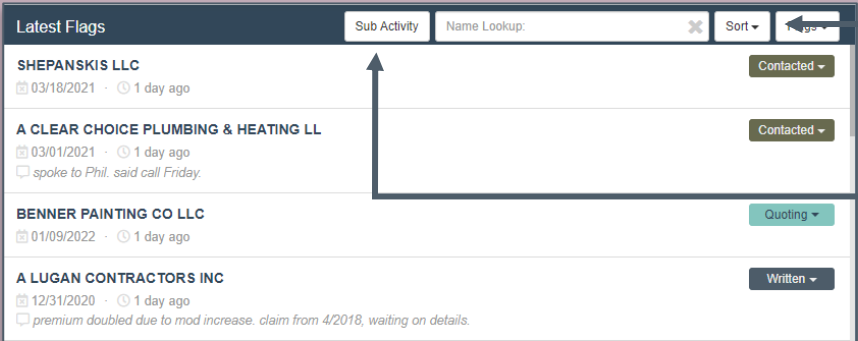
Appointment

Follow Up

Next Year



Hiding an account greys it out in search results and prevents print/export

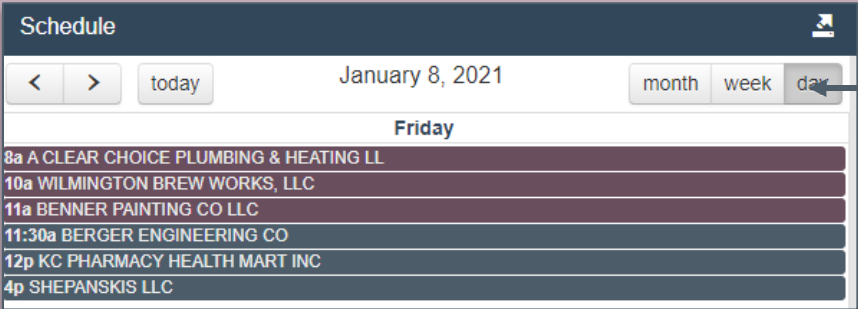


You can Filter by Flag, Sort with a couple options or look up by Name.

Latest Flags hold accounts for approx. **6 months** (of inactivity).

View team activity (Master only)

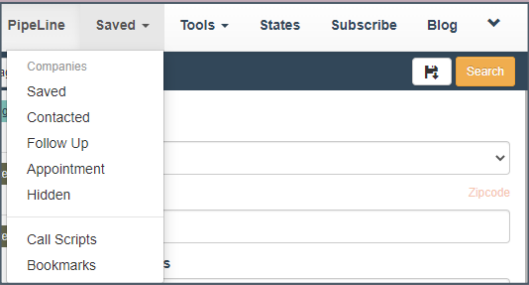
You can remove an account using the **Next Year** or **Remove** flags. (or Hide)



Calendar Integrations are available – see **Settings** for more info.



You can sync Appts, Followups or both.

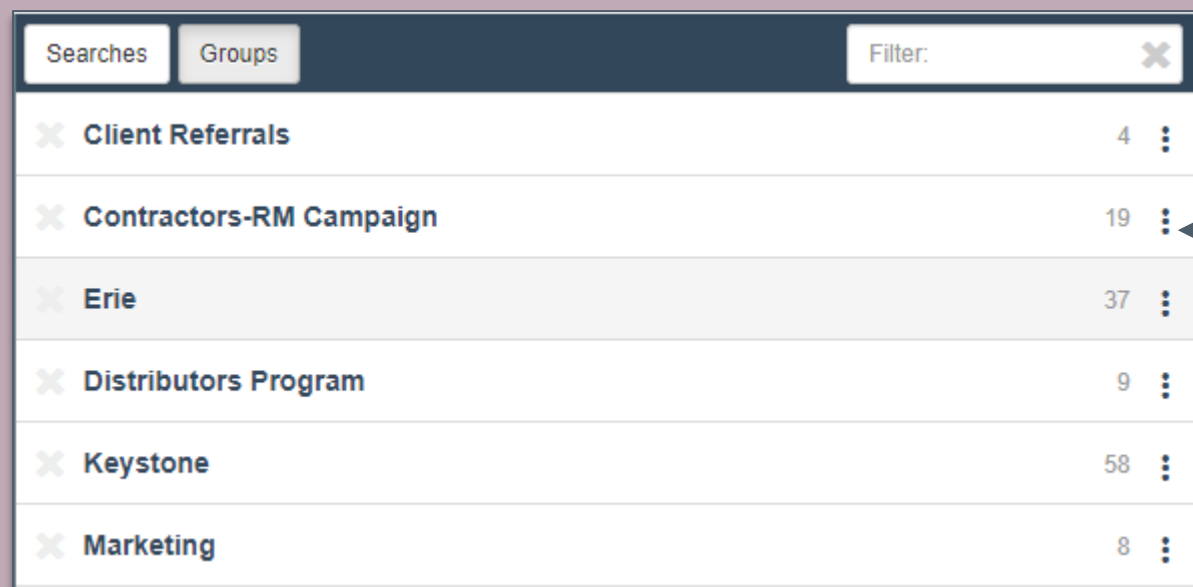
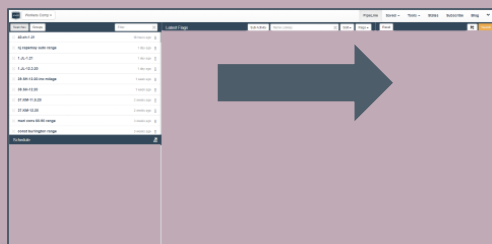


Access Flagged Accounts in a List View using the Saved dropdown menu

Pipeline Flags are ‘sticky’ - they will remain in your Latest Flags while having an active scheduled event. For example, I am Quoting Benner Painting, and have a Follow up on Friday for loss runs.

Calendar View Toggle

CRM – Groups

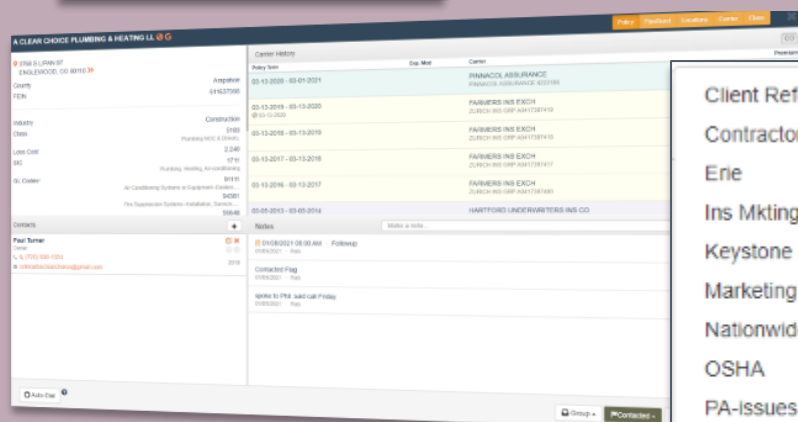
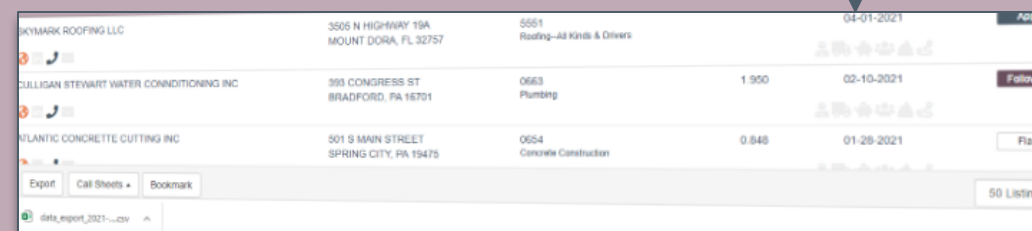


Groups offer more user control for list segmentation and ease of campaign management

Groups can be assigned or shared w/ other users on the same Master Account (so can saved searches)

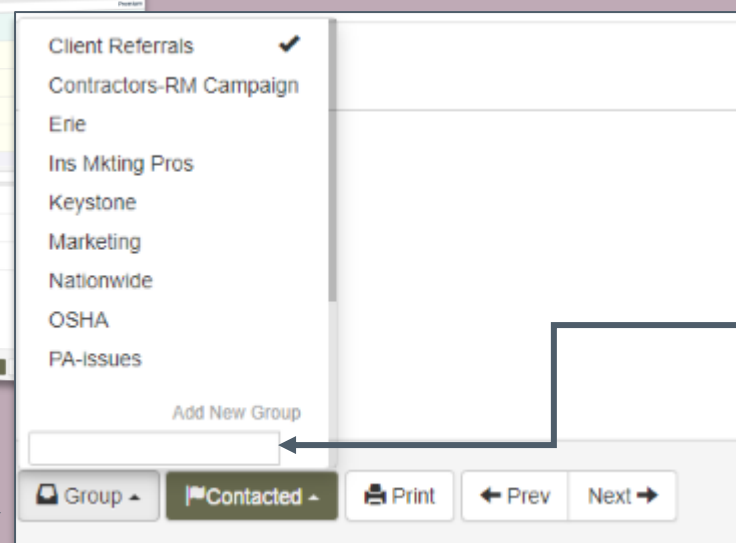
Access and use Groups the same as you would a Saved Search

Groups are created & assigned at the Account level



If the group exists, just click to add prospect to list

To create a new group, simply type a name and hit 'enter'



Settings

Access Settings Menu here

Update personal info in Account Settings

Assign Accounts by Stage

Calendar Integration:
Click link and follow prompts to connect your calendar

Choose which events to sync

For example, you can choose to only send Appointments to your Calendar, and handle Follow Ups from your Xdate calendar

Workers Comp

PipeLine Saved Tools States Subscribe Blog

Account Settings

Email Update

Change Password Update

Account Preferences

User Timezone New York (Eastern)

Assign Appts To None

Assign Quoting To None

Show Agent Activity ☐ Off

Save

Calendar Preferences

Calendar Integration [Unlink your Google Calendar](#)

Sync Followups ☐ Off

Sync Appointments ☒ On

Notifications Notification 1 hours

Save

Agent Accounts

Account Type: Master Available Agent Accounts: 3 Available

Your Agents

Name	Email
<input type="checkbox"/> Sean H Agent	harris@il.com
<input type="checkbox"/> Nathanael W Agent	natha@ail.com
<input checked="" type="checkbox"/> bob Marketer	rob@exdate.com

Add An Agent / Marketer

First Name

Last Name

Email

Password

Account Type Agent

Add

This section is available to the Master Acct only

Edit/Delete existing Users

Adding User Fields

Account Types:
Agent – Full Access (Paid)
Marketer – by assignment only (free)

Insurance Xdate Calendar

Choose an account to connect from the list below:

CalDAV

Exchange Server

Google Calendar

iCloud Calendar

Outlook Calendar

OSHA & DOT Data

OSHA

DEZIGNS CONSTRUCTION INC		Policy	PipeBurst	Retirement	OSHA	DOT	Carrier	Class
	Program Value	FALL						
	Program Value	FALL						
	Program Value	LOCALTARG						
OSHA Violations								
	Abate Complete							
	Abate Date							
	Contested Date							
	Current Penalty	\$5,700.00						
	Final Order Date	02/16/2017						
	Gravity	10						
	Initial Penalty	\$8,873.00						
	Issuance Date	01/26/2017						
	Load Date Timestamp	12/18/2020						
	Number Exposed	4						
	Number of Instances	1						
	Rec							
	Standard	Duty to have fall protection. 19260501 B10						
	Violation Type	Serious						
	History Event	Informal Settlement						

☐ Auto-Dial

Group

Quoting

Print

Prev

Next

Strategic Codes

Penalty/Fines incurred

Standards violated

Summarized in Policy Tab

DEZIGNS CONSTRUCTION INC			Policy	PipeBurst	Retirement	OSHA	DOT	Carrier	Class	
MCS-150 Year		2019								2018
MCS-150 Filing Date		08/17/2020								05/14/2019
MCS-150 Mileage		215,000								220,000
US DOT #		3090017								3090017
Company Name		DEZIGNS CONSTRUCTION INC								DEZIGNS CONSTRUCTION INC
Carrier Operation		Interstate								Interstate
Placardable HM Threshold		No								No
Passenger Carrier Threshold		No								No
Power Units		5								5
Drivers		10								10
Insurance Providers										
Insurance Type										
Class										
Max Coverage (x1000)		\$0								\$0

DOT

DEZIGNS CONSTRUCTION INC			Policy	PipeBurst	Retirement	OSHA	DOT	Carrier	Class	
MCS-150 Year		2019								2018
MCS-150 Filing Date		08/17/2020								05/14/2019
MCS-150 Mileage		215,000								220,000
US DOT #		3090017								3090017
Company Name		DEZIGNS CONSTRUCTION INC								DEZIGNS CONSTRUCTION INC
Carrier Operation		Interstate								Interstate
Placardable HM Threshold		No								No
Passenger Carrier Threshold		No								No
Power Units		5								5
Drivers		10								10
Insurance Providers										
Insurance Type										
Class										
Max Coverage (x1000)		\$0								\$0

Mileage reported

Operation type

Power Units & Drivers

Auto Coverage (if required)

Includes Auto Carrier, Limits & Effective Date

Current Term Account Summary

Current Term Coverage Summary

LCM History (same)

Summarizes businesses with multi-state operations and provides an at-a-glance view of their history.



Active States History

Primary Class Code History

Reports – Carrier

Volume

over Time

by Industry

Premium

Change over Time

by Industry & Size

LCM/Rate

over Time & by Industry

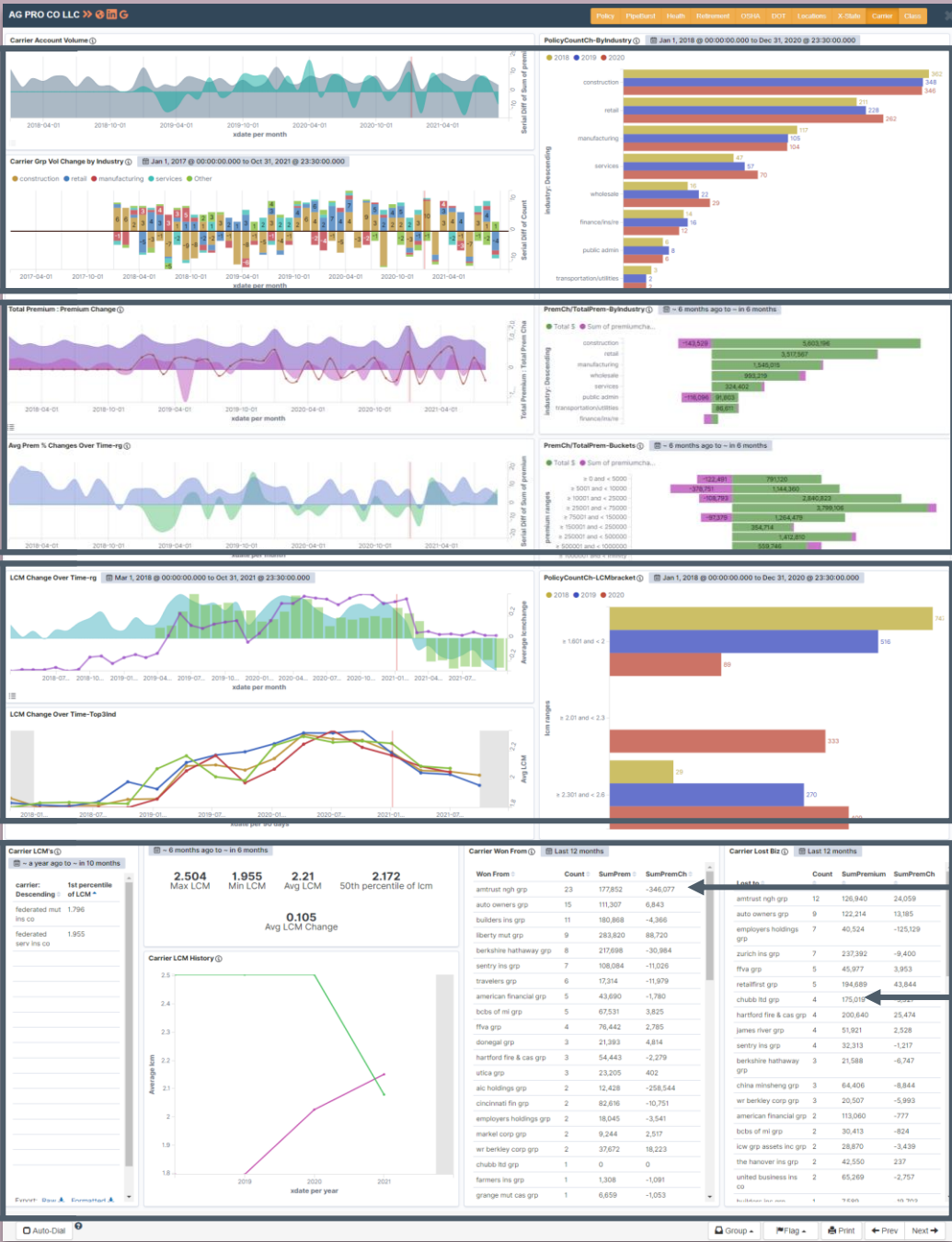
LCM Buckets

Group Summary

U/W Carriers' LCM Filings

U/W Carriers' LCM History

Competitive Performance



The Carrier Report is designed to give you a quick talking point to get your foot in the door with a prospect

Rates increasing? Losing market share? Find out here and make it the reason your prospect should give you a shot.

This report shows who the Carrier is taking business from, and who they are losing it to in your state

Class LCM over time

Carrier Grp LCM Filings

Carrier Grp Premium or LCM Change from prior year

Class Summary

Volume over time

Carrier Group Leaderboard

Shows top 25 Carrier Grps for prospect’s class by Retention, Won & Lost Business

18 KARAT INC

PolicyPipeBurstRetirementX-SlateCarrierClass

Carrier Grp LCMs -rg

carriergroup: Descending	1st percentile of lrm	25th percentile of lrm	50th percentile of lrm	75th percentile of lrm	99th percentile of lrm
church mut grp	1.318	1.318	1.318	2.194	2.194
brotherhood mut ins co	1.395	1.395	1.395	1.516	1.516
hartford fire & cas grp	1.183	1.656	2.129	2.631	3.683
southern mutual church ins co	1.45	1.45	1.45	1.45	1.45
amtrust ngh grp	1.25	1.65	1.65	1.65	1.9
guideone ins grp	1.298	1.623	1.623	1.623	1.623
travelers grp	1.192	1.787	2.284	2.88	3.476
employers holdings grp	1.3	1.85	1.85	1.85	1.85
bcbs of mi grp	1.34	1.4	1.63	1.79	2.34
liberty mut grp	1.07	1.07	2.184	2.228	2.981
cincinnati fin grp	1.418	1.556	1.711	1.711	1.711
utica grp	1.438	2.07	2.314	2.981	2.981
selective ins grp	1.476	1.861	2.38	2.994	2.994
state farm grp	1.79	1.79	1.79	1.79	1.79
the hanover ins grp	1.252	1.413	1.63	2.005	2.43
chubb ltd grp	0.975	1.463	1.95	1.95	1.95
Other	1.13	1.578	1.77	1.98	3.5

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LCM Change Over Time -rg

Class Summary

6,304# Customers

79# Carrier Groups

0.141Avg LCM Change

1,731Avg LCM

50,799,435Total Premium \$

4.402Avg Premium % Change

Market Volume

Total Premium: Premium Change

Avg Prem % Changes Over Time -rg

PreChange by Carrier -rg

carriergroup: Descending	Retained	Sum of premiumchange
church mut grp	1,498	363,211
brotherhood mut ins co	1,247	196,027
hartford fire & cas grp	794	85,531
southern mutual church ins co	485	-41,989
amtrust ngh grp	334	115,591
guideone ins grp	305	-7,451
travelers grp	216	10,415
employers holdings grp	122	-22,140
bcbs of mi grp	114	208,341
state farm grp	111	-17,077
cincinnati fin grp	110	88,836
selective ins grp	110	29,907
utica grp	102	-182
liberty mut grp	100	300,832
the hanover ins grp	91	-7,371
chubb ltd grp	62	4,528
self-insured	62	-201,517
zurich ins grp	56	-400,299
berkshire hathaway grp	53	-90,397
cna ins grp	53	7,980
auto owners grp	33	-609
tokio marine holdings inc grp	33	1,303
markel corp grp	32	1,290
wr berkley corp grp	29	94,828
fairfax fin grp	27	17,389
Other	271	19,334
	6,440	756,311

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Carrier Retained Biz -rg

carriergroup: Descending	Won	Sum of premium
church mut grp	57	160,578
southern mutual church ins co	54	59,546
brotherhood mut ins co	53	101,491
hartford fire & cas grp	50	210,551
amtrust ngh grp	35	212,102
employers holdings grp	20	217,512
bcbs of mi grp	17	109,381
liberty mut grp	17	1,261,615
guideone ins grp	15	73,240
the hanover ins grp	15	252,948
utica grp	14	157,553
travelers grp	13	104,504
berkshire hathaway grp	8	720,069
cincinnati fin grp	6	21,180
chubb ltd grp	5	5,310
proassurance corp grp	5	113,639
selective ins grp	5	30,822
self-insured	5	971,458
american financial grp	4	477,929
benchmark holding grp	4	21,828
retailfirst grp	4	42,637
wcf national insurance company	4	149,419
argonaut grp	3	9,462
auto owners grp	3	2,526
cna ins grp	3	1,849
Other	39	313,791
	458	5,802,940

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Carrier Won Biz -rg

externalchange: Descending	Lost	Sum of premium
brotherhood mut ins co	54	141,343
church mut grp	52	92,212
hartford fire & cas grp	46	167,114
guideone ins grp	39	53,799
amtrust ngh grp	33	841,771
travelers grp	22	905,874
bcbs of mi grp	19	935,258
cincinnati fin grp	16	60,925
employers holdings grp	15	145,971
selective ins grp	14	180,036
state auto mut grp	14	16,760
southern mutual church ins co	12	18,989
american intl grp	11	25,224
liberty mut grp	10	240,200
wr berkley corp grp	10	1,085,520
zurich ins grp	10	13,481
fva grp	7	57,310
markel corp grp	6	7,595
utica grp	6	17,136
auto owners grp	5	2,172
cna ins grp	5	4,431
old republic grp	5	72,817
proslight grp	5	41,009
state farm grp	5	13,933
american financial grp	3	64,336
Other	34	0
	458	5,185,016

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Carrier Lost Biz -rg

carriergroup: Descending	Lost	Sum of premium
brotherhood mut ins co	25	81,329
brotherhood mut ins co	27	47,103
employers holdings grp	7	7,714
guideone ins grp	12	17,957
hartford fire & cas grp	4	7,579
liberty mut grp	8	705,352
bcbs of mi grp	4	13,373
bcbs of mi grp	3	571
hartford fire & cas grp	5	7,307
southern mutual church ins co	3	2,307
amtrust ngh grp	4	3,920
church mut grp	7	5,672
amtrust ngh grp	3	120
chubb ltd grp	2	2,511
bcbs of mi grp	2	89,149
hartford fire & cas grp	6	5,313
brotherhood mut ins co	3	4,132
hartford fire & cas grp	4	6,845
brotherhood mut ins co	2	5,326
hartford fire & cas grp	1	266
hartford fire & cas grp	2	706
church mut grp	1	496
service american indemnity com	2	39,865
hartford fire & cas grp	2	2,233
amtrust ngh grp	1	1,727
amtrust ngh grp	7	55,107
	147	1,113,980

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PipeBurst – Overview

Current Coverage includes basic fields for quick access to information relevant to the sales opportunity.

Set up and track Submissions in seconds.

Accounts can be 'Assigned' in the Settings menu based on flag or by choosing the user

User will receive an email notification

Loss Runs is an easy way to generate a release form for ordering loss runs.

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Policy PipeBurst Refinement OSHA DOI Carrier Class

Current Coverage Loss Runs Submissions

Beta Preview

Incumbent Schreivogel-Baskin Grp

Employees 49

Payroll Payroll

Gross Sales 9,000,000.00

Vehicles 5

Exp Mod 748

Renewal Mod 799

Auto-Dial We need your help to improve our Loss Run service, for details click

LOC	Carrier	Premium	Incurred	Reserve	Total	Loss Ratio
Property	TRAVELERS GRP	5,800	0	0	\$0	0%
Liability	TRAVELERS GRP	17,000	0	0	\$0	0%
Auto	NEW JERSEY MANUFACTURE...	14,000	7,000	3,000	\$10,000	71%
WC	NEW JERSEY MANUFACTURE...	32,000	2,500	20,000	\$22,500	70%
Umbrella	TRAVELERS GRP	7,250	0	0	\$0	0%
Totals		\$76,050	\$9,500	\$23,000	\$32,500	43%

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Policy PipeBurst Refinement OSHA DOI Carrier Class

Current Coverage Loss Runs Submissions

Free Preview!

STEP 1: ENTER/VERIFY COVERAGE HISTORY

Property	Liability	Auto	WC	Umbrella
2021 TRAVELERS GRP PLU24902920	TRAVELERS GRP PLU24902920	NEW JERSEY MANUFACTURERS GRP W24902920	NEW JERSEY MANUFACTURERS GRP W24902920	TRAVELERS GRP PLU24902920
2020 TRAVELERS GRP PLU24902920	TRAVELERS GRP PLU24902920	NEW JERSEY MANUFACTURERS GRP W24902920	NEW JERSEY MANUFACTURERS GRP W24902920	TRAVELERS GRP PLU24902920
2019 TRAVELERS GRP PLU24902920	TRAVELERS GRP PLU24902920	NEW JERSEY MANUFACTURERS GRP W24902920	NEW JERSEY MANUFACTURERS GRP W24902920	TRAVELERS GRP PLU24902920
2018 TRAVELERS GRP PLU24902920	TRAVELERS GRP PLU24902920	NEW JERSEY MANUFACTURERS GRP W24902920	NEW JERSEY MANUFACTURERS GRP W24902920	TRAVELERS GRP PLU24902920
2017 NEW JERSEY MANUFACTURERS GRP W24902916	NEW JERSEY MANUFACTURERS GRP W24902916	NEW JERSEY MANUFACTURERS GRP W24902916	NEW JERSEY MANUFACTURERS GRP W24902916	NEW JERSEY MANUFACTURERS GRP W24902916

STEP 2: VERIFY BUSINESS & CONTACT INFO

Business Address 1833 GLASSBORO RD 1833 GLASSBORO RD WILLIAMSTOWN NJ 08044

Business Contact Mike H... Principal (856) 383-1861 dezignsconstruction.com

STEP 3: VERIFY CARRIER CONTACT INFO

TRAVELERS GRP (801) 833-2111 (Property, Liability, Umbrella) (PLU24902920) Address One Tower Square Hartford, CT 6183 Email lossrunrequest@travelers.com

NEW JERSEY MANUFACTURERS GRP (201) 490-2916 (Auto, WC, Property, Liability, Umbrella) (W24902916) Address 301 Sullivan Way West Trenton, NJ 8628 Email Enter new email

LOSS RUN HISTORY

Generate

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Policy PipeBurst Refinement OSHA DOI Carrier Class

Current Coverage Loss Runs Submissions

Free Preview!

Carrier Name	CNA INS GRP	PENNSYLVANIA NA...	SELECTIVE INS GRP
Submitted	01/06/2021	01/06/2021	01/06/2021
LOC	Submitted	Submitted	Declined
Status	Submitted	Submitted	Declined
Next Step	Quoted Declined	Quoted Declined	Prior Submission
Tasks	Loss Runs 02/04/21 Supplemental App 01/19/21	Loss Runs Supplemental App	
Notes			

Auto-Dial

Group Quoting Print Prev Next

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1833 GLASSBORO RD WILLIAMSTOWN, NJ 08044 (856) 383-1861

To TRAVELERS GRP One Tower Square Hartford, CT 6183 01/06/2021

Email lossrunrequest@travelers.com (877) 872-7604

Fax Loss History Request

Regarding Policy Number(s): PLU24902920 Lines Of Coverage: Property, Liability, Umbrella Year(s): 2021, 2020, 2019, 2018

I am writing to request a currently valued copy of my Loss History for all lines of coverage as listed and relating to the above, as well as any other policies that pertain to my organization for all years available.

Please forward this information directly to my attention, preferably by electronic means, within the time period allowed by DOI regulation.

Fax the Loss Runs to my attention at:

Alternatively, you may email them to me directly at: lossrunrequest@travelers.com

If necessary, you may also mail a copy to our corporate address. Please contact me directly should you have any questions.

Thank you,

Mike H... Principal

PipeBurst – Loss Run Release Form

This section makes it easy to create an **Authorization of release form** for ordering loss runs.

The **coverage matrix** prefills based on **WC carrier data** and can be edited by clicking on a Carrier

Verify business address and contact for signature. The Contact defaults to the **first listed in the Policy tab**.

We have a database of **Carrier contacts** specific to ordering **loss runs**, which populates based on the coverage matrix.

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PolicyPipeBurstRetirementOSHA DOTCarrierClass

Current CoverageLoss RunsSubmissionsFree PreviewRevised2021

STEP 1: ENTER/VERIFY COVERAGE HISTORY

	Property	Liability	Auto	WC	Umbrella
2021	TRAVELERS GRP PLU24902920	TRAVELERS GRP PLU24902920	NEW JERSEY MANUFACTURERS GRP	NEW JERSEY MANUFACTURERS GRP W24902920	TRAVELERS GRP PLU24902920
2020	TRAVELERS GRP PLU24902920	TRAVELERS GRP PLU24902920	NEW JERSEY MANUFACTURERS GRP	NEW JERSEY MANUFACTURERS GRP W24902920	TRAVELERS GRP PLU24902920
2019	TRAVELERS GRP PLU24902920	TRAVELERS GRP PLU24902920	NEW JERSEY MANUFACTURERS GRP	NEW JERSEY MANUFACTURERS GRP W24902920	TRAVELERS GRP PLU24902920
2018	TRAVELERS GRP PLU24902920	TRAVELERS GRP PLU24902920	NEW JERSEY MANUFACTURERS GRP	NEW JERSEY MANUFACTURERS GRP W24902920	TRAVELERS GRP PLU24902920
2017	NEW JERSEY MANUFACTURERS GRP W24902916	NEW JERSEY MANUFACTURERS GRP W24902916	NEW JERSEY MANUFACTURERS GRP	NEW JERSEY MANUFACTURERS GRP W24902916	NEW JERSEY MANUFACTURERS GRP W24902916

Edit 2017 Coverage CarrierCarrier Name: TRAVELERS GRPLOG Type: PropertyLiabilityUmbrellaPolicy Num: (optional) PLU24902920CloseSubmit Changes

STEP 2: VERIFY BUSINESS & CONTACT INFO

Business Address1833 GLASSBORO RD1833 GLASSBORO RDWILLIAMSTOWNNJ07067

Business ContactMike HartleyMike HartleyPrincipal(856) 356-1611gnsconstruction.com

STEP 3: VERIFY CARRIER CONTACT INFO

	Address	Email	Phone	Fax
TRAVELERS GRP (2021,2020,2019,2018) (Property, Liability, Umbrella) (PLU24902920)	One Tower Square Hartford, CT 6183	lossrunrequest@travelers.com	(800) 356-4098	(877) 872-7604
NEW JERSEY MANUFACTURERS GRP (2021,2020,2019,2018,2017) (Auto, WC, Property, Liability, Umbrella) (W24902920, W24902916)	301 Sullivan Way West Trenton, NJ 8628	Enter new email	(609) 883-1300	(609) 882-0838

GenerateLossRunRequest-D...pdf

DEZIGNS CONSTRUCTION INC1833 GLASSBORO RDWILLIAMSTOWN, NJ 07067(856) 356-1611

To: TRAVELERS GRPOne Tower SquareHartford, CT 618301/06/2021

Email: lossrunrequest@travelers.com

Fax: (877) 872-7604

Regarding: Loss History RequestPolicy Number(s): PLU24902920Lines Of Coverage: Property, Liability, UmbrellaYear(s): 2021, 2020, 2019, 2018

I am writing to request a currently valued copy of my Loss History for all lines of coverage as listed and relating to the above, as well as any other policies that pertain to my organization for all years available.

Please forward this information directly to my attention, preferably by electronic means, within the time period allowed by DOI regulation.

Fax the Loss Runs to my attention at:

Alternatively, you may email them to me directly at: nelson@designsconstruction.com

If necessary, you may also mail a copy to our corporate address. Please contact me directly should you have any questions.

Thank you,

Mike HartleyPrincipal

PipeBurst – Submissions

Choose your Carriers,
Lines of Coverage, and
set up your
Submissions in a
matter of seconds

Keep track of common
Tasks like Mod
Worksheets, Loss Runs
& supplemental
applications

Use submission
specific **notes** to keep
the team in the loop
and know which
markets to focus on

DEZIGNS CONSTRUCTION INC

Current Coverage Loss Runs Submissions

Carrier Name + Name of the carrier you're submitting to

Submitted Date of submission

LOC Lines of Coverage being submitted. Click the icons to add

Status Current status of the submission

Next Step Next steps available for the submission

Premium Indicates if premium fields are for bound or quoted premium

Add Submission

Carrier Name:
CNA INS GRP MAIN STREET AMER GRP
PENNSYLVANIA NATL INS GRP SELECTIVE INS GRP

LOC Type:
Property Liability Auto WC Umbrella





















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Policy PipeBurst Retirement OSHA DOT Carrier Class

Current Coverage Loss Runs Submissions Free Preview!

Carrier Name + CNA INS GRP PENNSYLVANIA NA... SELECTIVE INS GRP MAIN STREET AME... AMTRUST NGH GRP

Submitted 01/06/2021 01/06/2021 01/06/2021 01/06/2021 01/06/2021

LOC                    

Status Submitted Submitted Declined Submitted Submitted

Next Step Quoted Declined Quoted Declined Prior Submission Quoted Declined Quoted Declined

Tasks +

Loss Runs 02/04/21 Supplemental App 01/19/21 ☐ Loss Runs ☐ Loss Runs ☐ Supplemental App ☐ Loss Runs ☐ Supplemental App ☐ Loss Runs ☐ Supplemental App

Notes

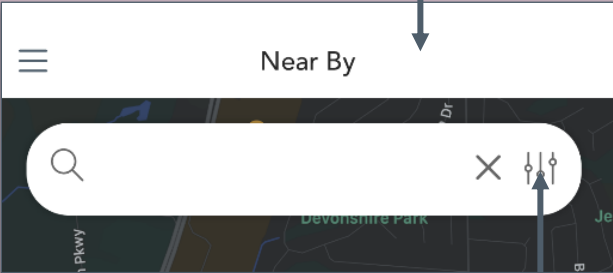
won't quote the WC 01/06/2021

☐ Auto-Dial ? Group Quoting Print Prev Next

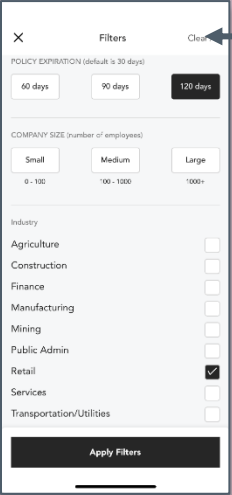
Mobile App

Works as a Name & Keyword Search

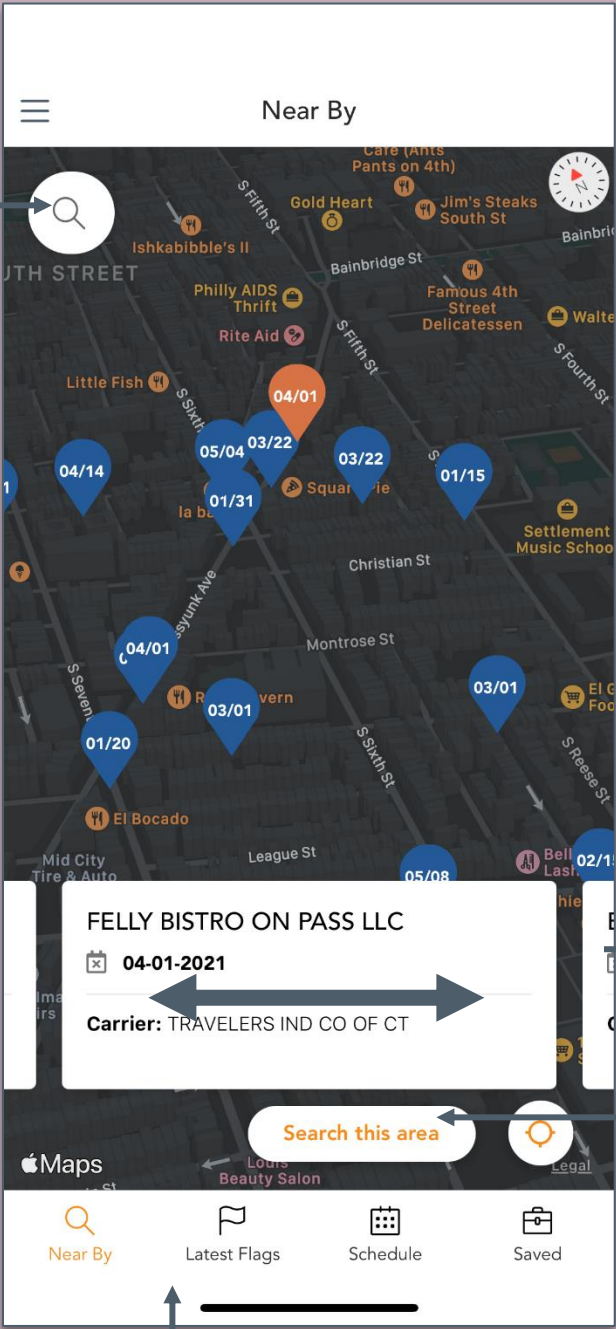
Search Options



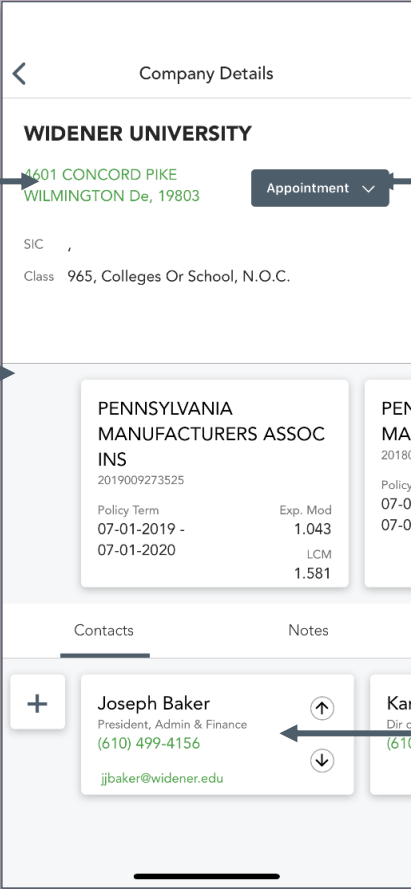
Filters



Scroll list by swiping left and right



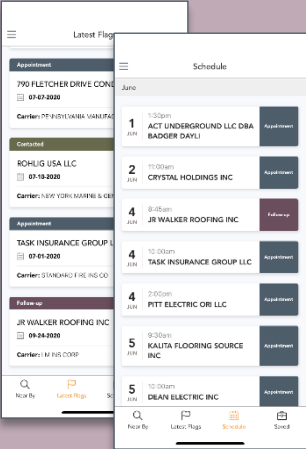
Click Address to open in Maps



Flag Accounts

Click to Call/Email

Update Search



Menu Tray – access search map, Latest Flags, Schedule & Saved Searches

